## APPLICABLE PRICING SUPPLEMENT



#### LAND AND AGRICULTURAL DEVELOPMENT BANK OF SOUTH AFRICA

(Established in the Republic of South Africa in terms of the Land Bank Act, 18 of 1912, which continued to exist In terms of section 3 of the Land Bank Act, 13 of 1944, and continues to exist under the name of the Land and Agricultural Development Bank of South Africa in terms of the Land and Agricultural Development Bank Act, 15 of 2002, despite the repeal of both the 1912 and the 1944 Acts)

Tap Issuance of ZAR500,000,000 Senior Unsecured Fixed Rate Notes due 8 June 2022

# Under its ZAR20,000,000,000 Domestic Medium Term Note Programme

This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum, dated 13 March 2017, prepared by the Land and Agricultural Development Bank of South Africa in connection with the Land and Agricultural Development Bank of South Africa ZAR20,000,000,000 Domestic Medium Term Note Programme, as amended and/or supplemented from time to time (the "Programme Memorandum").

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum headed "Terms and Conditions of the Notes".

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. The Notes described herein are issued on and subject to the Terms and Conditions as amended and/or supplemented by the Terms and Conditions contained in this Applicable Pricing Supplement. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

#### **PARTIES**

12.

Aggregate Nominal Amount:

(a) Series

1. Issuer Land and Agricultural Development Bank of South Africa 2. Dealer: Nedbank Limited (acting through its Corporate and Investment Banking division) and Rho Capital Proprietary Limited **Specified Offices** 6th floor Corporate Place, 135 Rivonia Road Sandton, 2196 and Marlena 2, Birchleigh North, Kempton Park, 1618 3. Manager(s) N/A 4. **Debt Sponsor** The Standard Bank of South Africa Limited. acting through its Corporate and Investment Banking division Specified Office 30 Baker Street Rosebank, 2196 5. **Paying Agent** Rand Merchant Bank, a division of FirstRand **Bank Limited Specified Office** 1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196 6. **Calculation Agent** Rand Merchant Bank, a division of FirstRand **Bank Limited Specified Office** 1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196 7. **Transfer Agent** Rand Merchant Bank, a division of FirstRand **Bank Limited** Specified Office 1 Merchant Place, Cnr Fredman Drive and Rivonia Road, Sandton, 2196 PROVISIONS RELATING TO THE NOTES 8. Status of Notes Senior Unsecured 9. Form of Notes Listed Notes: issued in uncertificated form and held by the CSD 10. Series Number 20 11. Tranche Number 2

ZAR650,000,000

<ul> <li>13. Interest</li> <li>14. Interest Payment Basis</li> <li>15. Automatic/Optional Conversion from one Interest/ Payment Basis to another</li> <li>16. Issue Date</li> <li>N/A</li> <li>12 September 2017</li> </ul>				
15. Automatic/Optional Conversion from one Interest/ N/A Payment Basis to another				
Payment Basis to another				
16. Issue Date 12 September 2017				
17. Nominal Amount per Note ZAR1,000,000				
18. Specified Denomination ZAR1,000,000				
19. Specified Currency ZAR				
20. Issue Price 105.0962% (one hundred and five point nine	six			
two percent)				
21. Interest Commencement Date 12 September 2017				
22. Maturity Date 8 June 2022				
23. Maturity Period N/A				
24. Applicable Business Day Convention Following Business Day				
25. Final Redemption Amount 100% of the Aggregate Nominal Amount				
26. Last Day to Register By 17h00 on the business day preceding the				
Books Closed Period				
27. Books Closed Period(s) Each period from and including 28 Novemb	er to			
7 December and 29 May to 7 June, being 10				
(ten) days prior to each interest Payment Da	e			
and the Maturity Date				
28. Default Rate N/A				
FIXED RATE NOTES				
29. (a) Fixed Rate of Interest 9.545% (nine point five hundred and forty five	•			
per cent) per annum payable semi-annually	n			
arrears				
30. (b) Fixed Interest Payment Date(s) 8 December and 8 June of each year until to	е			
Maturity Date				
31. (c) Fixed Coupon Amount(s) N/A				
32. (d) Initial Broken Amount N/A				
33. (e) Final Broken Amount N/A				
34. (f) Day Count Fraction Actual/365				
35. (g) Any other terms relating to the particular				
method of calculating interest				

FLOA	ATING RATE NOTES	N/A
ZERO COUPON NOTES		
PART	'LY PAID NOTES	N/A
INST	ALMENT NOTES	N/A
MIXED RATE NOTES		
INDE	K-LINKED NOTES	N/A
DUAL	CURRENCY NOTES	N/A
EXCHANGEABLE NOTES		
OTHE	RNOTES	N/A
PROV	ISIONS REGARDING REDEMPTION/MATURITY	
36.	Redemption at the option of the Issuer pursuant to	No
	Condition 10.3 (Redemption at the Option of the	
	Issuer)	
37	Redemption at the option of the Senior	No
	Noteholders pursuant to Condition 10.4	
	(Redemption at the Option of the Senior	
	Noteholders)	
38.	Redemption in the event of a Breach of Anti-	Yes
	Corruption Laws or Corporate Governance Policies	
	pursuant to Condition 10.5 (Redemption in the	
	event of a Breach of Anti-Corruption Laws or	
	Corporate Governance Policies)	
39.	Redemption in the event of a Change of Control at	Yes
	the election of Noteholders pursuant to	
	Condition 10.6 (Redemption in the event of a	
	Change of Control) or any other terms applicable	
	to Change of Control	
40.	Redemption following the disposal of all or a	Yes
	greater part of the Issuer's business, assets or	
	undertaking pursuant to Condition 10.7	
	(Redemption following the disposal of all or a	
	greater part of the Issuer's business, assets or	
	undertaking)	

41. Redemption in the event of a failure to maintain JSE Listing and Rating at the election of Noteholders pursuant to Condition 10.8 (Redemption in the event of a failure to maintain JSE Listing and Rating)

Yes

42. Redemption in the event of a Change to the
Conduct of Business at the election of Noteholders
pursuant to Condition 10.9 (Redemption in the
event of a Change to the Conduct of Business)

Yes

43. Redemption in the event of a Breach of Environmental Matters at the election of Noteholders pursuant to Condition 10.10 (Redemption in the event of a Breach of Environmental Matters)

Yes

44. Early Redemption Amount(s) payable on redemption for taxation reasons, at the option of the Issuer in terms of Condition 10.3 (Redemption at the Option of the Issuer) at the option of the Noteholders in terms of Condition 10.4 (Redemption at the Option of the Senior Noteholders), Redemption in the event of a Breach of Anti-Corruption Laws or Issuer's business, assets or undertaking pursuant to Condition 10.7 (Redemption following the disposal of all or a greater part of the Issuer's business, assets or

No

45. Prior consent of the relevant regulatory authority required for any redemption prior to the Maturity Date?

N/A

### **GENERAL**

undertaking)

46. Financial Exchange Interest Rate Market of the JSE
47. Additional Selling Restrictions N/A
48. ISIN No. ZAG000144627
49. Stock Code LBK20 TAP
50. Stabilising manager N/A

51.	Provisions relating to stabilisation	N/A
52.	Method of distribution	Private Placement
53.	Credit Rating assigned to the Issuer	The Issuer has been assigned a credit rating of
		'Aa1.za' long-term and 'P-1.za' short-term on 6
		December 2016
54.	Applicable Rating Agency	Moody's Investors Service
55.	Value of total Notes in issue	ZAR7,380,000,000 (seven billion, three hundred
		and eighty million Rand) (excluding the issue
		under this Series)
56.	Governing law (if the laws of South Africa are not	N/A
	applicable)	
57.	Other provisions	N/A

# Responsibility:

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that this Applicable Pricing Supplement contains all information required by law and the JSE Listing Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in this Applicable Pricing Supplement and the annual financial report, the amendments to the annual financial report or any supplements from time to time, except as otherwise stated therein.

As at the date of this Applicable Pricing Supplement, the Issuer confirms that the authorised Programme Amount of ZAR20,000,000,000 (including Notes issued under the Previous Programme Memorandum) has not been exceeded.

Application is hereby made to list this issue of Notes on 12 September 2017.

SIGNED at on this 12 t	h day of deptember 2017.				
For and on behalf of					
LAND AND AGRICULTURAL DEVELOPMENT BANK OF SOUTH AFRICA					
$\left(\frac{3}{7}\right)$	Par )				
Name: Bennie Van Rooy	Name: Hephen televena				
Capacity: CFO	Name: Gepten telebrang Capacity: Acting EM: hegent terrices				
Who warrants his/her authority hereto	Who warrants his/her authority heroto				